```
1
     F4u4schH
1
     UNITED STATES DISTRICT COURT
     SOUTHERN DISTRICT OF NEW YORK
1
2
2
3
   BENJAMIN SCHWARZ, et al,
3
                     Plaintiffs,
4
 4
5
                                              09 CV 09346 (PAE)
                v.
5
 6
 6
     THINKSTRATEGY CAPITAL
7
     MANAGEMENT LLC, et al,
7
8
                     Defendants.
8
9
                                              New York, N.Y.
9
                                              April 30, 2015
10
                                              9:45 a.m.
10
11
   Before:
11
12
                         HON. PAUL A. ENGELMAYER,
12
13
                                              District Judge
13
14
                                APPEARANCES
14
15
      GISKAN SOLOTAROFF ANDERSON & STEWARD LLP
15
          Attorneys for Defendants
16
      BY: JASON L. SOLOTAROFF
16
17
17
    CHETAN KAPUR
18
    Pro Se
18
19
20
21
22
23
24
25
                                                        (212) 805-0300
        SOUTHERN DISTRICT REPORTERS, P.C.
```

MR. KAPUR: Your Honor, I just wanted to give some background about Thinkstrategy Capital Management's comprehensive managed account program. We had a comprehensive managed account program since inception at Thinkstrategy Capital Management. We started our business by way of managed account. Before we had any funds, we had managed accounts. As part of our managed account program, your Honor, we regularly set up structures for clients, whether it be for their estate needs or their business needs or their investment needs or their asset protection needs. We set up structures for clients. We set up these structures in our name as though it is for us and then transferred these structures to the client, which was standard procedure, and it was per the client's request.

The client then opened bank accounts and funded these accounts, and we did a managed account on behalf of the client with power of attorney or as per the managed account agreement.

Besides for providing structuring to clients, we also provided administrative benefits and any sort of administrative-related items that the clients needed related to investments or otherwise, was also available as part of our managed account program.

As part of the managed account program, we provide customized portfolios. We provided strategies similar to those or same as those we provided within the funds, with customized SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

solutions for principal protection, for leverage, for foreign exchange hedging. Towards the latter part of the existence of Thinkstrategy, we also created an entity called Alternative Investment Management Advisory Group, and we moved our managed account program into — we moved the product into a separate corporate entity called Aim Advisory Group, LLC, which was a managed account platform. A managed account platform, as well, offered all the products of the comprehensive management account program, as well as standardized managed account products. That was an entity that eventually did not generate any revenues. Toward the end of 2011, we wound down that entity.

Having provided just a cursory background on our managed account program, I also have just some documents out here and some exhibits generally to address what I'm going to sav.

THE COURT: Sure. Do you have a copy for Mr. Solotaroff, as well as for me and my law clerk?

MR. KAPUR: Yes. Very good.

THE COURT: I'm going to ask Ms. Hummel to mark this package as Defendant's Exhibit 1, April 30th, 2015. I'll note for the record, though, that there is a cover note on the documents that Mr. Kapur has handed up, which indicates that there are five exhibits here, numbered 1 through 5.

One moment, Mr. Kapur.
SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

F4u4schH

1

2

4

5

7

8

9

10

11

12

13

14

15

16 17

18

19

20

21

22

23

24

25

(Pause).

This will be Defendant's Exhibit A. Ms. Hummel corrects me.

Thank you.

Go ahead, Mr. Kapur.

MR. KAPUR: Yes, your Honor. I just want to talk a little bit more about the structuring as it relates to the managed account program. Clients used to come to us and say, set up XYZ foundation or trust for their estate planning needs or set up XYZ business for their business needs or XYZ investment structure for their investment asset protection We went about and contacted trust companies, law firms, registered agents in the jurisdictions that they wanted to create the particular structure, and we created the structure for them and then transferred the structure to them. So it was similar to the way that a law firm or trust company might set up something at the registrar in their name and transfer it to We, by the same token, created on behalf of our clients and then transferred the structure to our clients. It was standard practice in the managed account field. It is what our clients' wanted because it allowed them to avoid weeks and months of KYC at the law firm or trust company.

I was talking about a managed account programs and the structuring in a managed account program. We set up structures for estate planning purposes, for business purposes, for SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

investment purposes at these law firms, at these trust companies, at the request of our client and on behalf of our client as though it was for us so that -- you know, our clients did not want to get involved in weeks and months of KYC with the law firm or the trust company. They wanted us to set up the structure and transfer the structure over to them. That was standard proceed in the managed account field, your Honor, and it was always what our clients preferred. The law firm or the trust company used to set up the company in their name with the registrar as if it was for them, and they would transfer it to us. So it's a similar kind of procedure that the law firm or the trust company did for us, we did for our clients:

THE COURT: I understand what you have said so far, but I will need you to relate this to what Mr. Solotaroff has said. It doesn't seem responsive to what he is raising.

MR. KAPUR: Yes, your Honor.

Mr. Solotaroff mentioned a lot of different things. Firstly, in Exhibit 1, you know, he asked me about managed accounts, and I said that yes, it is possible that we set up accounts in Switzerland for managed accounts. Other than managed accounts that I opened? Yes? And I said no. I believe that testimony to be accurate because we did set up accounts wherever our clients wanted it, whether it be in a Swiss-based bank, whether it be in the U.S. branch of a Swiss-based bank, wherever it be with U.K. branch or in the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

1

2

5

6 7

8

9

10

11

12

13

14

15

16

17

18 19

20

21

22 23

24

25

Swiss branch. Wherever they wanted an account opened, we would open for them at one or more banks or brokerages per the needs of our clients in the managed account program.

21

Moving forward to Mr. Solotaroff's exhibits, he put several exhibits from the law firm of Mossack Fonseca, which I believe provide trust services. This was one of several law firms and trust companies that we worked with as part of our managed account program, and they were conducting standard KYC on their clients. In phase 1 of our managed account program, we used to set up the structure in our name as though it was Either which way, these law firms and trust companies have to conduct KYC on the person they're dealing with and the person that is paying the invoices. Whatever KYC that they had, it was for the purpose of setting up the structure for them to complete the KYC, which often took from weeks to months. As you can see from the emails, they extend across a couple of months. That was one of the key reasons that clients wanted us to create the structure and then transfer the structure over to them. In phase 2, if there were any amendments to be made, they would be made at that point in phase 2. Phase 3 related to the funding of the account with the client, used to fund this structure. Phase 4 was when we did a managed account for a power of attorney, if they wanted to do a managed account.

Your Honor, Mr. Solotaroff mentioned the fact that SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

Ms. Rai sold her car, provided testimony of Ms. Rai's letters and her in-court testimony in Exhibit 1, Defendant's Exhibit 1, noting — which is also an SEC Plaintiff Exhibit 24, submitted by Mr. Roessner of the SEC, where Ms. Rai says that when I sold my car in March 2013, the proceeds from the sale were used to partially pay down my bank, credit card, and personal loans. So Ms. Rai is noting to the Court the fact that she had bank, credit card, and personal loans, and that she used those proceeds largely to pay down those loans partially.

Further, Exhibit 1, in court testimony as it relates to that, as well as in Exhibit 2, provides the loan agreement that Manju Kapur had with Bina Rai. And Bina Rai already mentioned this loan several times in her in-court testimony. And when she sold the car, she paid approximately \$11,500 off that loan back to Manju Kapur, including I believe some additional installments that Manju gave to Bina of approximately \$9,000.

As it relates to the Chase credit card bill, it is clear that that bill, your Honor, was paid by Manju Kapur and not Bina Rai. I had asked my mother several times if she could please pay my Chase credit card bill because it had been called in and was charging me extremely high interest rates. She said she was not in a position at that time to pay the Chase credit card bill, but when she had the cash flow available in her account, she would look into and see whether she would be SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

willing and able to pay my Chase bill.

Once Ms. Rai sold her car and paid her loans at Citibank partially and credit card loans, as well as partially repay Manju Kapur, Manju Kapur was then in a cash flow position to help me out with my Chase credit card bill. Manju Kapur thereafter went ahead and paid my Chase credit card bill. I just felt it appropriate to ask my mother and my parents, who have substantial assets, to pay my Chase bill when it was called in as opposed to going to Bina, who had already extended herself extensively based on her sources of income. But had I gone to Bina, the Chase credit card bill would clearly be noted in her loan agreement, which it is not. It is noted on my mother's loan agreement because my mother is the one who paid the Chase credit card bill. Hopefully, that clarifies any confusion as it relates to that matter with testimony and letters from Ms. Rai.

Looking through Mr. Solotaroff's exhibits, in Exhibit Number 13, once again, both SEC and Mr. Solotaroff have noted some other structuring work with another firm, Asia City Trust. We had structuring with several law firms and several trust companies, not only the few that are mentioned by the SEC. The SEC mentions Asia City Trust, as well as, I believe, an International Kurasel Bank, which was all part of our managed account structuring work for our clients, but there were several other law firms, trust companies, and banks and SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

F4u4schH

brokerages that we work with as part of our managed account program at Thinkstrategy Capital, not just the ones mentioned by Mr. Roessner or present here today in these exhibits by Mr. Solotaroff. I think it is important that be noted.

Mr. Roessner claims in his recent submission to the Court that The Family and Children Charitable Foundation was set up after March 2010, where my former attorney apparently filed a motion to dismiss that was denied, but this was simply part of a managed account program structuring. Clearly, from Mr. Roessner's own exhibits, Asia City, as well as from First International Kurasel, are just two examples off structuring work we did for our managed account program prior to March 2010.

THE COURT: Tell me about The Family and Children Charitable Foundation.

MR. KAPUR: Your Honor, that was a part of what one of our clients wanted as part of the managed account program.

THE COURT: Who is your client?

MR. KAPUR: I don't know. I don't recall the client. Having spoken to Ms. Rai about her wires into her account, she did note to me that she did ask my brother, Kabir Kapur, for a loan.

THE COURT: You're talking about Ms. Rai?

MR. KAPUR: I am, your Honor.

THE COURT: I'm asking you about The Family and SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

F4u4schH 1 Children Charitable Foundation. Is it your testimony to me 2 that that foundation was set up to benefit one of your clients? 3 MR. KAPUR: Several possibilities, your Honor. THE COURT: No, no. You told me a moment ago it was a 5 client. 6 MR. KAPUR: Generally, it was a client. I would consider whoever it was created for would be for a client, but 7 8 I have a belief --9 THE COURT: A client of Thinkstrategy? MR. KAPUR: Correct. 10 THE COURT: Tell me how you know that. 11 MR. KAPUR: I don't -- the reason I believe that to be 12 the case, your Honor, is for two reasons: On speaking with 13 Ms. Rai about these loans back in 2010 or 2011, where she 14 received two loans for approximately seventy four, seventy-five 15 thousand dollars, I asked her who these loans were from, where did she get these moneys from. She noted she contacted my 17 brother, Kabir, who has been in the private lending and 18 consulting business for the past 15 years, and asked him for a 19 loan, and he organized a loan through one of his private 20 lending relationships. I'm just trying to connect --21 THE COURT: When you say that The Family and Children 22 Charitable Foundation was to benefit one of your clients, you 23 don't mean it was to benefit your family, right? It was for a 24 client that is completely independent of the Kapur family; 25 (212) 805-0300 SOUTHERN DISTRICT REPORTERS, P.C.

F4u4schH correct? 1 MR. KAPUR: Correct, your Honor. 2 THE COURT: What is your basis --3 MR. KAPUR: That is my assumption. 4 THE COURT: You told me a moment ago of your belief 5 that The Family and Children Charitable Foundation is to 6 benefit one of your clients. I'm not interested in Ms. Rai. 7 I'm interested in the foundation. Please answer my question --8 MR. KAPUR: I'm trying --9 Please don't interrupt me. 10 THE COURT: What is your basis for, as you put it, assumption that 11 the foundation is to benefit a client of yours? There are 12 emails that connect you to the foundation. I'm having 13 difficulty understanding what you're trying to tell me. 14 MR. KAPUR: Yes, your Honor. Firstly, it is an item 15 from five years ago, and I tried to think about who exactly, as 16 part of our managed account program, this structure could have 17 been created for. All I know is that it appears to be for a 18 client. It appears to me that it very possibly could be a 19 private lending relationship of my brother. My brother had 20 numerous private lending relationships. 21 So the structure, having spoken to Ms. Rai on her 22 loans and having recalled the fact that I did create a 23 structure several years ago for one of my brother's private 24 lending relationships, I'm assuming that the structure was, 25 (212) 805-0300 SOUTHERN DISTRICT REPORTERS, P.C.

F4u4schH therefore, created for one of my brother's private lending 1 2 relationships. THE COURT: You told me a moment ago this had nothing 3 4 to do with your family. 5 MR. KAPUR: Your Honor, it has to do with, not my 6 family, but one of my family members' private lenders. THE COURT: What is Mossfon, what is the Mossfon Trust 7 8 Corporation? 9 MR. KAPUR: Your Honor, it is a trust company. It is 10 part of the law firm -- there is a global law firm that we worked with, that we were referred to. As you can see from the 11 emails of Mr. Roessner, we were referred to this law firm that 12 13 does trust and structuring-related work. It was one of several law firms that we worked with and one of several trust 14 15 companies we worked with. THE COURT: There is one of the exhibits that 16 Mr. Solotaroff submitted. It contains an exhibit. It is 17 Exhibit 7, in which you express an intent to deposit something 18 like six to seven million dollars in the Family and Children 19 Charitable Foundation account. What does that relate to? Can 20 21 you explain? MR. KAPUR: That relates to our KYC. 22 THE COURT: KYC is "know your customer"? 23 MR. KAPUR: "Know your client." 24 25 THE COURT: Go ahead. SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

MR. KAPUR: The law firms or trust companies always conducted KYC, which was "know your client" on the customer or client that they were dealing with. As an investment management company, they were required to conduct KYC on us, the people that we're dealing with. As I mentioned prior, our managed account program had four phases. The first phase of our program was to structure the product as though it was for us on behalf of the client in our name. And then we used to, in phase 2, transfer the product and structure to the client. We were in phase 1, going through the KYC of this trust company. You know, we offering, whether it be with the structuring company or the bank that we dealt with for managed account program purposes, personalized the managed accounts —well, for different reasons. Well, let me not go into that.

Just to kind of stay focused on the question, they were conducting KYC for us, and simply we were representing at that phase, in phase 1, that the structure was for us, but we were providing the funding amount on the account of the client. There is no way that my fund, which is --

THE COURT: Was Bina Rai a customer of Thinkstrategy?

MR. KAPUR: A customer, no.

THE COURT: She was not a client or customer of Thinkstrategy, correct, Bina Rai?

MR. KAPUR: No.

THE COURT: Can you explain to me why she received, at SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

F4u4schH

 least according to Exhibits 18 and 19, wires of approximately \$74,000 and \$72,000 from Mossfon, accompanied by notes referencing this Family and Children Foundation? Can you explain that to me?

MR. KAPUR: Having spoken to Ms. Rai, Ms. Rai noted to me that she had requested my brother, Kabir Kapur -- was in the private lending business and consulting business for the past 15 years, by way of background -- for a loan. Kabir had noted to her that he is going to organize a loan for her from one of his private lending relationships. Accordingly, these are representing those loans. I believe the private lender happened to use Mossack Fonseca law firm. It is a global law firm known for providing legal, as well as trust-related services, as well as escrow, accounting, and other professional services. It seemed that the lender happened to use Mossfon escrow services as part of providing this loan.

THE COURT: Does The Family and Children Charitable Foundation exist to benefit you?

MR. KAPUR: No, your Honor.

THE COURT: Have you ever received any money directly

from it?

MR. KAPUR: No, your Honor.

THE COURT: Have you ever received any money from somebody who themselves had recently been paid money from that foundation?

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

30 F4u4schH 1 MR. KAPUR: Could you repeat the question, your Honor? 2 THE COURT: Would the court reporter please read my 3 question back. (Record read) MR. KAPUR: I have recently received money from 5 6 anybody who has recently received money from that foundation? 7 No, your Honor, but I would just qualify that Ms. Rai 8 did give me loans in general. The source of her loans was a 9 combination of factors of her income, her savings, as well as her borrowings. So Ms. Rai's source of funding, if you will, 10 not only for the loans that she provided me, but a general 11 12 source of funding for her personal expenses, her business 13 expenses, paydown of credit cards when she felt appropriate, and providing me loans was three sources. One would be income. 14 Another would be savings. And third would be her borrowings. 15 THE COURT: Apart from the previous testimony that 16 Ms. Rai gave before me, are you aware of any other source of 17 income she has, apart from what was covered in her prior 18 19 testimony? 20 MR. KAPUR: Prior testimony? THE COURT: You were here for her testimony; correct? 21 MR. KAPUR: Yes, your Honor. 22 THE COURT: Apart from what she testified to, are you 23 aware of any other source of income that she has? 24

SOUTHERN DISTRICT REPORTERS, P.C.

25

MR. KAPUR: No, your Honor, I'm not aware other than

(212) 805-0300

what I believe to be the case, as I mentioned, and what she might have mentioned when she was in court.

THE COURT: Is there anything else you want to say to me today?

We're going to be scheduling a hearing, at which I expect to hear testimony from you, but is there anything further you want to say to me today to explain the transactions that the SEC and Mr. Solotaroff and SEC are drawing to my attention?

MR. KAPUR: Just give me a minute.

THE COURT: Of course.

MR. KAPUR: Talked about the managed account program

and KYC --

THE COURT: Don't speak to yourself. Speak to me. But, please, the court reporter doesn't know whether to write down when you're talking to yourself.

MR. KAPUR: I would just note, your Honor, that as it relates to Exhibit 12 that I only recently had a conversation with Ms. Rai once Mr. Roessner submitted these exhibits to get explanation on those loans from what appear to be a company that has the same name as the company that we did the structuring work at. I will note that it is very possible that because my brother has several private lending relationships, it might be the same structure, it might also be a similarly named structure but of a different private lender of my SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

brothers. One family — because my brother, several of his private lending relationships are family groups who might know each other and know of each other, and they might be using the same name. However, the structures might be completely different. The structure that Ms. Rai is getting the loan from might be in a different jurisdiction, it might have been set up by a different law firm. It might have a totally different purpose or structural objective that could be charitable and not private.

The CHIPS data that Mr. Roessner submitted in his Excel spreadsheet where he notes in his recent submission that he redacted some information and he changed the spacing of the information on CHIPS, the one issue I have when going through this data is the fact that when I see Ms. Rai's bank statements, it shows money coming from Deutsche Bank and from HSBC U.S. When I look at the Mr. Roessner's wire instruction, it shows moneys are going from Bank Vontobel to HSBC London. That seems like a major disconnect to me. I understand what Mr. Roessner is trying to theorize, and I feel that's a possibility, but it is also very possible that that lender does not have an account at Bank Vontobel or possibly could.

I would also note that the Family and Children
Charitable Foundation, because of my recollection of having set
up the structure for one of my brother's private lenders a
while back, as well as my conversation with Rai, I believe it
SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

1

2

3

4

5

6

7

8

9

10

11

12

13

14 15

16

17 18

19

20

21

22

23

24 25 to be and I assume it to be a structure that was set up for one of my brother's private lenders, but it may not be the same lender as the one loaning moneys to Ms. Rai. It could also possibly be a structure that we set up for a client who knows of my brother's private lenders or entities.

THE COURT: Anything further you would like to say at this juncture? I'm not requiring you to do so. I'm giving you an opportunity to explain.

MR. KAPUR: Yes, your Honor.

I also see an Exhibit 14 where there's some communication as it relates to a managed account at Bank Sarasin. I will also note that when we dealt with the day-to-day team at the bank for our managed accounts, we often personalized assets and often give an optimistic view as part of our general procedure to receive better servicing from the bank. We often, doing several managed accounts and small managed accounts, did not receive the type of servicing we needed to meet the demands, the very reasonable demands of our client. They wanted complete, accurate, timely, and comprehensive reporting on their moneys, and often we took advantage of the fact that the bank didn't know who the owners of the accounts were. They often assumed that the people that we were dealing with were the owners, and we even gave that impression and emphasized the fact that we were owners to try and receive better servicing.

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

1

2

3

4

5

6

7

8

9

10

11

12

13

15

16

17

18

19

20

21

22

23

24

25

I already mentioned that as part of a comprehensive managed account program we provided both structuring and administrative services to any managed account client.

34

And I would also note that I understand Mr. Solotaroff's theory that CCO, Limited, which is something he asked me about last time on a Wachovia Bank statement, which was one of umpteen Wachovia bank statements that have very large amount transactions that we conducted at Thinkstrategy Capital, I did not recollect what the buyer related to. were several possibilities, though, that we discussed from it being an error reversal, as well as the possibility that that wire related to payment for services rendered by a service provider or possibly even could have been a rebate to an institutional client. But I didn't have -- being that the item was related to one of our several counter parties, we worked with hundreds, if not thousands, of counter parties from fund investors to managed account clients to institutional advisors to retail advisors to potential clients, we worked with hundreds and thousands of counter parties, so I did not recollect at the time specificity of the details of that transaction. I know Mr. Solotaroff is trying to connect that client name with the client name that is similar in this email. And while his theory might be a possibility, I also feel it is possible that the CCO mentioned in this email might be a Dag name for an account of a totally different structure because SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

F4u4schH clients often gave a Dag name of a total different structure. CCO out here could be CCO, Inc. it could be CCO, LP. It could be CCO Corporation. It could be CCO-whatever. And most certainly, the bank had clients with similar names. And we, at 4 Thinkstrategy, definitely had clients with similar names. I put that possibility out there to say that the connection that 6 Mr. Solotaroff made might not be accurate. 7 8 THE COURT: Thank you. 9 Mr. Solotaroff, is there anything further you want to 10 say today? 11 MR. SOLOTAROFF: Not today, Judge. THE COURT: I will be back in five minutes to schedule 12 13 a final hearing and with some specifications I want to set out 14 about that. 15 (Recess) THE COURT: Mr. Kapur, I'm going to be issuing an 16 order later today, and I want to make sure that we have current 17 18 contact information for you, to assure that it gets to you. I take it you have not registered for electronic 19 filing, for ECF, in this case; correct? 20 21 MR. KAPUR: Correct, your Honor. 22 THE COURT: What is your current email address? 23 MR. KAPUR: CKAPUR10@gmail.com. THE COURT: Do you check that every day? 24 MR. KAPUR: I check it regularly, your Honor. 25 (212) 805-0300 SOUTHERN DISTRICT REPORTERS, P.C.